# YUKTA LAPSIYA

# Mumbai, India | <u>lapsiyayukta@gmail.com</u> https://yuktalapsiya.com/ | <u>linkedin.com/in/yukta-lapsiya/</u>

#### **WORK EXPERIENCE**

#### **Product Manager,** Neowise

Dec 2024 – Present

- Leading the development of AI-driven debt collection system, with a focus on next-gen automated bot increasing top of the funnel scale and minimizing human involvement.
- Developing end-to-end product strategy and maintaining stakeholder relations.

### Product Manager, MyJio, Jio.com

Feb 2023 - Aug 2024

- Led a team of 250+ across various segments, including Design, UI/UX, QA, Development to take projects from ideation to production while aligning with business goals.
- Increased customer conversions by 15% through the implementation of an online system for switching from prepaid to postpaid, ultimately leading to higher revenue.
- Boosted sales by 10% by consolidating all software and hardware products under the JioStore umbrella.

#### Assistant Manager, Jio.com

Aug 2021 - Feb 2023

- Led the MacOS Regression Team for Jio Events, overseeing the team's operations and ensuring the delivery of high-quality outputs
- Identified and established test requirements for manual testing, including validation and regression, and executed test cases to meet project goals and maintain product quality
- Managed the recruitment process for internal roles at Jio, successfully meeting hiring deadlines and ensuring the selection of highly qualified candidates

## **SKILLS**

**Management**: Product Lifecycle Management, Market Strategy & Analysis, User Experience Design **Technical**: Machine Learning, Data Analysis & Interpretation, Software Development Understanding

Analytical: Problem-Solving, Performance Metrics Analysis, Risk Management

Communication: Public Speaking & Presentation, Team Collaboration, Conflict Resolution

# **EDUCATION**

Advanced Program in Applied Data Science and Machine Learning, IIT-Madras

Apr 2023 – Apr 2024

PG level program from IIT-M

**B.E in Computer Engineering,** *Mumbai University* 

CSI: General Coordinator, Cache 9.0 Magazine Editor in Chief

Oct 2017 – Aug 2021

#### MAJOR PROJECTS / ACHIEVEMENTS

## Jio Spotlight Employee of the Year

**Apr 2022** 

# **Analysis of Various Object Detection Techniques for Self-Driving Cars**

Apr 2020 - Jul 2021

- Leading a team of three, spearheaded a research work on 2D perception for the domain of Autonomous Vehicles, exploring and experimenting Object Detection models and architectures
- Collected a common data set to fine-tuned 8 combinations of SOTA architectures and backbones; built a structured test set and evaluated the models resulting up to **0.44 mAP** and **45.5 FPS**

**IEEE Publication:** Analysis Of Various Object Detection Techniques for Self-Driving Cars | IEEE Xplore

Certification: Full Length Artificial Intelligence Program - RIIDL

Apr 2018